



Job Title - Sales Representative

Location / Territory – Maryland

About Pelican Resource Group

Pelican Resource Group, LLC is looking to build a world-class sales team. Our principals have over 28 years experience in consumer lending and are experts at winning. We are the innovators of a number of indirect auto lending and servicing programs for franchised and independent auto dealers. This is an opportunity for you to join an early-stage company and make your mark. If you think that working hard is fun, thrive in a 100% commission job with limitless earning potential, and possess the following qualifications, then Pelican Resource Group, LLC is the place for you!

BROKERS WELCOME!

Requirements

- Experience in selling products to automobile dealers (Owners & GMs)
- Relationships with an existing dealer base
- Proven sales skills and the ability to influence decision-makers and close deals
- Ability to understand, explain, and sell financial products

Qualities

- Integrity
- A Winning Attitude
- A love for the life of a road warrior, and hitting the road hard – every day
- Self-disciplined, self-motivating, self-managing
- Persistence and a strong desire to succeed
- Ability to educate dealers about the product using financial models
- Communication and presentation skills
- Must have own car, cell phone

Compensation - 100% Commission (1099) - Aggressive Pay Plan

Job Type - This is a contract position (1099)

To take full advantage of this job opportunity, respond to the posting with a copy of your resume, and your contact details to the following email: joel@pelicanresourcegroup.com

Keywords - Auto Sales, Indirect Auto Sales, Sales Representative, Auto Financing, Auto Financing, Rep, Auto Lending